

# SPONSORSHIP PACKAGE





# CIELO'S IMPACT

Last year marked our return to an in-person, and anticipated, Cielo Latino Gala. We invite you to join us as a sponsor for our in-person 2022 Cielo Gala on Friday, October 14, 2022, at Cipriani Wall Street in NYC, when we will also celebrate the 15th anniversary of our "Latinos in the Deep South" Program. This initiative is coordinated by the Latino Commission on AIDS and aims to build local leadership, develop networks and coalitions, enhance knowledge, cultural competency, and spur actions to address the needs of the emerging Latino/Hispanic populations in the Deep South.

Cielo is the largest annual fundraiser for the continued fight against HIV and AIDS in the Hispanic/Latinx community and supports the Latino Commission on AIDS' mission to lead health advocacy and equity efforts, promote disease education, incentivize model prevention programs for high-risk communities, and build positive health intervention and behavioral capacity in our community partners and clients. COVID-19 sheds light on the vast health disparities that affect communities of color, which has served to reignite our passion to fight for a stigma-free future with access and care for all. We are especially focused this year on raising funds to enhance our programs to help close the devastating health care gaps in the South, where Latinx and Black people living in poverty are disproportionately affected.

We need your support to reach this goal! We could not have achieved our historic success over the last three decades without partners like you. As we continue our mission, we kindly and humbly ask for your consideration and sponsorship support to help the Commission protect the wellbeing of those most vulnerable in our communities.

Please visit us online at <a href="www.cielolatino.org">www.cielolatino.org</a>, and review the attached sponsorship materials to learn how you can support our fundraising efforts and make an impact on the lives of the people we serve. If you have questions or wish to set up a meeting to discuss your participation further, please contact Natasha Quirch, Development Director, at 212-675-3288 or <a href="MQuirch@latinoaids.org">NQuirch@latinoaids.org</a>. We look forward to hearing from you.



# CIELO SUPPORTERS



Theatre Director



Sunny Hostin Lawver, Television host

Cabrera Journalist



Kenny Ortega Producer

I am happy to support the work of the Latino Commission on AIDS in helping to

increase awareness, testing, treatment and

other needed services within the Hispanic

community... My commitment remains as

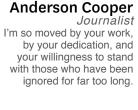
long as AIDS continues to threaten lives.

culture and the human potential.





Amara la Negra Not only am I now an activist for the Afro-Latino community, I am also an advocate for people who have been affected by HIV. I will do everything in my power to make a difference.









India Singer I just want to be there for all my friends that are going through this and let them know how much I love them.

## Wilmer Valderrama

I am inspired by the leadership of the Latino Commission, its mission and its tireless efforts to help the Latino community battle this disease. It's critical to amplify our voices regarding the issues and increase our support of the organization now more than ever.





Mondo Guerra Fashion Designer I hope to raise my voice to increase awareness and education among Latino youth and the community in general about HIV and AIDS.



I encourage Latinos/Latinas and all people across the U.S. and Puerto Rico to join me in support of the Latino Commission on AIDS and to work together to break the stigma associated with the disease.

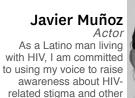






Gael García Bernal

This is a problem that goes way beyond just our families and a problem that every day has more to do with entire nations, populations, and huge numbers of individuals who suffer with this illness.

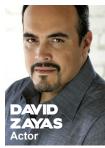


barriers that prevent people

from receiving life-saving

treatment.







Soledad O'Brien Journalist I have covered HIV & AIDS stories many times

throughout my career; the topic and our fight against the disease continues to be vitally important.



# AWARDS THROUGH THE YEARS

#### **Business Leadership Award**

- Andy Unanue (2002)
- ABC (2003)
- Anna Carbonell, NBC (2004)
- Time Warner (2005)
- Jay Ireland, NBC (2006)
- Prudential (2007)
- Bill Roedy, MTV (2008)
- ViiV (2010)
- Gilead (2011)
- Janssen Therapeutics (2014)
- Delta Air Lines (2015)
- Macy's (2017)
- PhRMA (2018)
- Coca-Cola (2020)
- SOMOS Health (2021)

#### Compañero Award

- Sean Strub (1996)
- Dr. David Ho (1997)
- Susan Berresford, Ford Foundation (1998)
- Sandra L. Thurman, Office of National AIDS Policy (1999)
- Dr. Wafaa El-Sadr, Harlem Hospital (1999)
- Dr. Fred Valentine, Bellevue Hospital (2001)
- Dr. Roy M. Gulick (2002)
- Ortho Biotech (2003)
- Randi Weingarten, UFT (2005)
- Lillian Rodríguez López (2010)
- Anderson Cooper (2011)
- Johanne Morne (2018)
- Jerry Mitchell (2019)

### Esperanza Award

- Dr. Gabriel Torres (1997)
- Dr. Helen Rodríguez Trias (1998)
- Dr. Sandra M. Palleja (1999)
- Dr. Guillermo Santos, Betances (2001)
- Dr. Nereida Ferran (2001)
- Humberto Cruz (2003)
- Dr. Juan Bailey, Beth Israel (2004)
- Dr. Roberto R. Aymat (2005)
- Dr. Javier O. Morales Ramirez (2006)
- Dr. Beatriz Peña, Pfizer (2006)
- Dr. Octavio Vallejo, Gilead (2007)
- · Arisa Batista Cunningham, J&J (2008)
- Dr. Angela Diaz, Mount Sinai (2009)
- Dr. Donna Futterman (2012)
- Dan O 'Connell (2015)
- Demetre Daskalakis (2016)
- Jeremy Boal (2018)
- Maureen M. Goodenow, Ph.D.(2019)
- Dr. Anthony Fauci (2020)
- Dr. Rachel L. Levine (2021)

#### Ilka Award

- Cristina Saralegui (1996)
- Rosie Perez (1997)
- La India (1998)
- Ednita Nazario (1999)
- Edward James Olmos (2001)
- Félix "Tito" Trinidad (2001)
- Lauren Velez, actress (2002)
- Sofia Vergara (2003)
- Roselyn Sanchez (2004)
- Ricardo Antonia Chavira (2005)
- Jenni Rivera (2005)
- Carlos Ponce (2006)
- Gael Garcia Bernal (2007)
- Kenny Ortega (2010)
- Dayana Mendoza (2012)
- Mondo Guerra (2014)
- Javier Muñoz (2017)
- Angela Ponce (2019)

#### Sylvia Rivera Fuerza Award

- Moises Agosto (1996)
- Joyce Rivera (1997)
- Dennis Rivera (1998)
- Rosana Rosado (1999)
- Julio Bellber, Centercare Health Plan (2001)
- Debbie Medina, NY Daily News (2001)
- Denise M. Quiñones (2002)
- Margarita Lopez, Council Member (2003)
- Lupe Ontiveros (2004)
- Dr. Victoria Sharp (2005)
- Ana Oliveira, NY Women's Foundation ALDO Fights AIDS (2006)
- Debra Frazier Howze, National Black Leadership Commission on AIDS (2007)
- Mathilde Krim, amfAR (2008)
- Mary Travis Bassett, MD (2017)
- Centro Hispano (2018)
- Lorena Borjas (2019)

#### Dennis De Leon Voz De Compromiso Award

- Jairo Pedraza (1997)
- Marina Alvarez, advocate (1998)
- Vivian Torres, advocate (1999)
- Michelle Lopez, Community Healthcare (2001)
- Delia Rodríguez, activist (2001)
- Antonio Hernández, Poder Latino (2002)
- Hilda N. Melore, Voices of Women of Color Against HIV/AIDS, (2002)
- Petra Berrios (2003)
- Dr. Howard Grossman (2004)
- Aracelis Quiñones, Poder Latino (2005)
- Juan Mendez, posthumously (2007)
- Joe Capestany, NYC AIDS Housing Network (2004)

- Pedro Zamora, posthumously (2009)
- Humberto Cruz (2011)
- Jesus Aguais (2012)
- Pedro Julio Serrano (2013)
- Maria Mejia (2014)
- Justin Toro (2015)
- Victor Martinez (2016)
- · Luciano Reberte (2021)

#### Madrina/Padrino Or International/Youth Ambassador

- Gael Garcia Bernal (2007, International)
- Kat DeLuna (2008, International Ambassador)
- René Pérez, Calle 13 (2009, International Ambassador)
- Carmen Dominicci (2010, International Ambassador)
- Ximena Navarrete (2011, Madrina)
- · Lia Sunshine (2012, Youth)
- JMartin (2012, Padrino)
- Leila Lopes (2012, Madrina)
- Olivia Culpo (2013, Madrina)
- Fatima Ptatck (2013, Youth Ambassador)
- Gabriela Isler (2014, Madrina)
- Henry Santos (2014, Padrino)
- Anna Villafane (2015, Madrina)
- Carlos Campos (2015, Padrino)
- Astra (2015, Madrina)
- Justina Machado (2015, Madrina)
- Evette Rios (2015, Madrina)
- Paulina Vega (2015, Madrina)
- Pia Alonzo Wurtzbach (2016, Madrina)
- Iris Mittenaere (2017, Madrina)
- Jenna Ortega (2018, Youth Ambassador)Amara La Negra (2018, Madrina)
- Demi-Leigh Nels Peters (2018, Madrina)
- Victor Florencio,(2019, Padrino)Catriona Gray (2019, Madrina)
- Zozibini Tunzi (2020, Madrina)
- Andrea Meza (2021, Madrina)
- Joel "Joela" Rivera (2021, Youth Ambassador)

## **Decade Of Dedication Award**

Roy Cosme (2005)

## Pioneer Award

- José Morales (2011)
- Merck & Co (2012)
- Gilead Science, Inc. (2013)

#### **Innovator Award**

Merck (2009)



# CIELO AWARDS

## Sylvia Rivera Fuerza (Strength) Award

Recognizes advocates who have upheld the need for services, research, medical treatment and prevention efforts in the fight against HIV & AIDS

## **Business Leadership Award**

Distinguishes steady or exemplary support from corporate benefactors making a difference

## Esperanza (Hope) Award

Pays homage to innovators and leaders in HIV & AIDS medical research and treatment who inspire hope for a world without the disease

#### **Dennis Deleon Voz De Compromiso** (Commitment) Award

Honors the selflessness and commitment of persons living with HIV & AIDS who dedicate themselves to enlighten the public about the disease and support others who are affected by it

# Compañera/O (Partnership) Award

Acknowledges the work of collaborative leaders and organizations who contribute to the fight against HIV & AIDS and to improving the quality of life of people living with the disease

#### Ilka Award

Commemorating the life of actress and advocate Ilka Tanya Payan, who lost her life to AIDS, to honor outspoken and supportive celebrities who give their voice and time to HIV & AIDS causes

#### **Pioneer Award**

Recognizes individuals who, through their courageous actions, open paths for others to follow on a road to achieve a world without HIV & AIDS

# International Ambassador/Madrina &

Torchbearers who commit to working with the Latino Commission on AIDS over the course of a year on local, regional, national and international HIV & AIDS prevention and education campaigns

Andrea Meza Madrina 2021



Dr. Anthony Fauci Esperanza Award 2020



Lorena Borias Fuerza Award 2018



Jenna Ortega Youth Ambassador 2018



Ricardo Chavira Ilka Award, 2005



L. Levine Fuerza Award 2021



Sofia Vergara Ilka Award 2003



Dr. Demetre Daskalakis Esperanza Award 2016



# SPONSORSHIP FORM

Corporate Champion: \$75,000  • Interactive Photobooth installation with branding recognition and Social Media Component • Logo placement on Cielo step & repeat • Seating for 20 guests with adjusted seating plans if social distancing rules apply • 30-second video spot featured during event program • on stage program presentation opportunity • company recognition in the event press release • company recognition on the digital invite • 30-second video inclusion in social media promotion prior to the event • 2 color e-journal ads with rotation on event website • opportunity for promotional distribution in advance of the event • logo placement on Thank You video slate to appear during event • logo placement on Cielo website for one year
Corporate Chair: \$50,000 • Seating for 20 guests with adjusted seating plans if social distancing rules apply • 15-second video spot featured during event program • company recognition in the event press release • company recognition on the digital invite • 15-second video inclusion in social media promotion prior to the event • 2 color e-journal ads with rotation on event website • opportunity for promotional distribution in advance of the event • logo placement on Thank You video slate to appear during event• logo placement on Cielo website for one year
Corporate Vice Chair: \$35,000 • Seating for 10 guests with adjusted seating plans if social distancing rules apply • company recognition in the event press release company recognition on the digital invite • 15-second video inclusion in social media promotion prior to the event • 1 color e-journal ad with rotation on event website • logo placement on Thank You video slate to appear during event • logo placement on Cielo website for one year
Sol Sponsor: \$25,000 • Seating for 10 guests with adjusted seating plans if social distancing rules apply • company recognition on the digital invite • 10-second video inclusion in social media promotion prior to the event • 1 color e-journal ad with rotation on event website • logo placement on Thank You video slate to appear during event • logo placement on Cielo website for one year
<b>Luna Sponsor:</b> \$15,000 • Seating for 10 guests with adjusted seating plans if social distancing rules apply • company recognition on the digital invite • social media promotion prior to the event • 1 color e-journal ad with rotation on event website • logo placement on Thank You video slate appear during event • logo placement on Cielo website for one year
Estrella Sponsor: \$10,000 • Seating for 10 guests with adjusted seating plans if social distancing rules apply • social media promotion prior to the event • 1 color e-journal ad with rotation on gala website • logo placement on Thank You video slate to appear during the event
Tickets: \$850 (non-profit organizations please email us for a discounted rate) • Seating for 1 guest



# PAYMENT INFORMATION

Company:	
Address:	
City:	State: Zip:
Website:	
· ·	ed ship/e-journal ad and invoice me for payment ard online at www.cielolatino.org
Billing Contact Name/Title:	
Phone:	Email:
□ same as above	
Guest List Contact Name/Title:	
	Email:
□ same as above	
<b>E-journal Ad Contact</b> Name/Title:	
Phone:	Email:
□ same as above	

## Important:

- Submit sponsorship and/or e-journal forms and payment information via email to NQuirch@latinoaids.org
- Please include your company's high resolution logo for recognition of sponsorship
- Checks payable to Latino Commission on AIDS
- Please make credit card payments online at www.cielolatino.org
- Questions? Contact Natasha Quirch via email at NQuirch@latinoaids.org or 212-675-3288 x316



# E-JOURNAL ADVERTISING

**Corporate Non-Profit** 

**Journal ad** \$1,500 \$750

The Cielo Gala will feature an electronic journal which will online and projected during the event. The online journal will go live prior to the event and stay up through the month prior to the next year's event. Please see art and submission requirements below..

## **Artwork Requirements:**

#### Static Ads:

- JPEF, PNG, PDF or TIF files
- 300 dpi (minimum resolution)
- Artwork size: 12.8" width x 7.2" height (landscape shape)
- Safe area: 11.6" width x 6.0" height (where you should place text, content)
- · No bleed, no crop marks

## Important:

- Deadline for artwork submission is Thursday, September 15, 2022
- Artwork can be delivered via email to NQuirch@latinoaids.org

# ARTWORK SIZE: width: 12.8" or 1280 pixels height: 7.2" or 720 pixels The health of your community matters Floor's conductor programs are river to lone; Voir community is finally. You care chouse them and work head on their behalf. So don Plan for our 2 years are preception millioner program has been plan behalf. Less modes Plan for our 2 years are preception millioner program and the conductor program conductor to make plan and program to get the Plan readons. Less modes Plan for our 2 years are preception millioner program in the plan and qualify a printing to get the plan and plan are program to get the Plan readons to the conductor program reades rigingle printent to get the Plan readons regions to get the Plan readons to the readons program reades rigingle printent to get the Plan readons for the readons of the readons program reades rigingle printent to get the Plan readons for the readons for the readons program reades rigingle printent to get the Plan readons for the readons for the readons program reades rigingle printent to get the Plan readons for the readons for the





# SILENT AUCTION

Each year we curate a varied selection of art, fashion accessories, entertainment packages, vacation getaways, wellness and beauty packages, restaurant certificates, sport memorabilia, tickets and more for our silent auction.

\* All donations will receive a tax deduction letter for the value of your donation

#### Submission checklist

☐ Silent auction form (please complete all sections)
☐ High resolution logo (for posting on our website and during the program logo reel
for recognition of your contribution)
□ Company website to link to from our website
□ A photo that showcases your item(s) (JPEG preferred)
$\square$ Artwork must include detailed description, including artist, format, size and a photo of you
piece with you submission (must be framed)

## Shipping / Delivery

- Items received and pick-ups must be arranged by Friday, September 30, 2022. Please contact us to make arrangements
- We are not able to cover cost of shipping
- Items can be shipped or hand delivered to our address below:

Latino Commission on AIDS c/o Natasha Quirch 24 w 25th street, 9th floor New York, NY 10010

#### Art work submissions:

- We are able to accept art work that is framed and ready to hang
- Please include a detailed description, including artist, format, size and a photo of your piece with you submission

## Any questions:

Please contact Natasha Quirch at 212-675-3288 x316 or NQuirch@latinoaids.org



# SILENT AUCTION FORM

# **Donor Information:**

Contact Name:			
Company:			
Donor should be listed as:			
Address:			
City:		State:	Zip:
Phone:	Email:		
Website:			
Description of Donation: (All information below will be p your item in the silent auction)	oosted on our website	e as descriptive ir	nformation to promote
Item/Service:			
Retail Value:			
Other description information:			
Submission checklist: Submission checklist: Submission checklist: Submission Graph Silent auction form (please condition logo (for posting for recognition of your contribution Company website to link to from A photo that showcases your Artwork must include detailed piece with you submission (must	mplete all sections) ng on our website and ution) om our website item(s) (JPEG preferred description, including	during the progrand)	